



# 2021 ANNUAL REPORT

Aligning Opportunities Between Students, Community, and Industry

# OUR MISSION

*The Don Wood Foundation is committed to growing and strengthening the manufacturing sector in the Midwest region.*

## OUR PARTNERS:

- Vocational Schools
- Community Colleges
- Career Academies
- Technical Colleges
- Four-Year Universities
- Trade Schools
- Related Community Organizations

*To honor Don's donor intent, the Foundation will align its efforts in two key areas.*

## OUR FOCUS:

- Industrial-based education and training
- Sales, entrepreneurship and leadership in the manufacturing sector

# CORE VALUES

*The activities of the Don Wood Foundation will be undertaken in a manner that reflects Don's beliefs over his lifetime.*

## OUR CORE VALUES:

- Servant Leadership
- Accountability
- Efficiency of Giving
- The Preeminence of Common Sense
- Pragmatism and Practicality
- Ethic of Honest and Honorable Work

*Don identified six key pillars for his philanthropic effort.*

## OUR FUNDING AREAS:

- Industrial Technology
- Machine Tool Technology
- Engineering Technology
- Entrepreneurship
- Sales
- Leadership

# FROM THE DIRECTOR'S DESK



If change was the common theme woven through the fabric of 2020, then one word to describe the Don Wood Foundation in the subsequent year of 2021 was GROWTH.

The Foundation started the year by hiring Steve George as our first Finance and Administration Manager in January. Steve brought extensive experiences in finance, facilities, human resources, and staff management from his previous roles. Bringing on an individual with this variety of skills was a pivotal mark for the Foundation, allowing us, for the first time in our short history, to bring some elements of financial management in-house and not rely solely on contracted services for these efforts.

Don Wood Foundation also decided to grow into larger physical spaces during the early part of the year, purchasing the former Centier Bank building in the Dupont Business and Medical Park complex in Fort Wayne. The building marked the first time our Foundation would own a physical headquarters, and the design and remodeling process began in the summer.

Early summer welcomed the addition of Julie Brown as our first Executive Assistant. Julie's experience in office management and supporting c-suite executives from her prior positions helped the Foundation immediately begin to organize operations. The growth of our current people was in store during the summer for the Don Wood Foundation. Interested in watching our team members experience and achieve personal and professional development, Danielle Rich was promoted from Grants Manager to Program Officer by the end of the summer. The Board and I also decided to begin planning for two more members to join the staff, providing the support necessary to ramp up a more robust grants program.

Fall, too, brought more expansion to our Foundation team. Patrick Buesching joined us as a Program Officer and Carmen Bross as our new Program & Communications Associate. Our program team immediately started the project of mapping and better understanding our grant application process to continue modifications from the previous year to improve the process. Whitney Bandemer joined our Board of Trustees in late fall, marking the first time we have had any development in the board since the inaugural Trustees launched the Foundation.

Lastly, and with great purpose, the Foundation substantially raised our philanthropic investments in the communities we serve in 2021, increasing our grants program six times over the previous year. Mr. Wood's legacy documents determined that we must keep our philanthropic investments focused on machine tool, industrial or engineering technology, entrepreneurship, leadership, and sales. All grant awards from the Don Wood Foundation intend to bolster manufacturing in the region.

Throughout the growing pains that inevitably come with change, the Foundation worked diligently to keep Don Wood's gift intent and values close to the heart of our activities. We launched a project towards the end of the year to begin defining how we operationalize the Foundation's six core values: Servant Leadership, Accountability, Efficiency of Giving, Preeminence of Common Sense, Pragmatism & Practicality, and the Ethic of Honest & Honorable Work.

As Ben Franklin once said, "Without continual growth and progress, such words as improvement, achievement, and success have no meaning." We anticipate and eagerly await the coming year to continue our growth trajectory at the Don Wood Foundation.

**Laura M. Macknick, MA, CFRE**  
Executive Director

# OUR TEAM

## BOARD OF TRUSTEES

**Brian Emerick** Founder and CEO of Micropulse, Inc.

**Gary Gatman** Executive Director, Be Noble Inc.



**John Haifley** Third Generation Machinist

**Whitney Bandemer** Principal at WB Consulting, LLC



## STAFF

**Laura Macknick** Executive Director

**Steve George** Finance and Administration Manager



**Danielle Rich** Program Officer

**Patrick Buesching** Program Officer



**Julie Brown** Executive Assistant

**Carmen Cross** Program & Communications Assoc.



# OUR FINANCIALS

## DON WOOD FOUNDATION REVENUE AND EXPENSE REVIEW FISCAL YEAR 2021

### Income

Direct Public Support	\$165,492,424
Investment Income	\$3,729,734
<b>Total Revenue</b>	<b>\$169,222,158</b>

### Expense

Awards and Grants	\$4,901,039
Contract Services	\$348,352
Facilities and Equipment	\$142,385
Operations	\$331,623
Payroll Expenses	\$469,865
Travel and Meetings	\$18,639
Other Types of Expenses	\$6,856
Taxes	\$48,000
<b>Total Expenditures</b>	<b>\$6,266,759</b>

Notes to financials:

-All income and expenses are shown here on an accrual basis.

-Full financials are available upon request.

# 2021 GRANTS

**\$1,012,813** **Area 18 CTE Cooperative**  
*Advanced Manufacturing Program & Equipment Modernization*  
Capital support provided for equipment, which supported five local high school career centers in advanced manufacturing training.

**\$78,047** **Area 31 Career Center at Ben Davis High School**  
*Pilot of Ivy Tech's Smart Automation and Digital Manufacturing Pathway*  
Capital support to purchase robotics equipment for smart automation in the manufacturing pathway.

**\$1,000** **Community Foundation DeKalb County**  
*DeKalb County Promise - 2021 Promise in a Bag*  
Program support engaging younger ages in planning for post secondary education opportunities.

**\$15,000** **Community Foundation DeKalb County**  
*DeKalb LEADS*  
Program support providing leadership training in the Dare to Lead model.

**\$25,000** **Community Foundation of Greater Fort Wayne**  
*Allen County Entrepreneurial Ecosystem Study & Strategy Creation*  
Research support related to the local entrepreneurial landscape.

**\$40,000** **Crossroad Child and Family Services, Inc.**  
*Becoming a New Tech Network School*  
Funding to support hands-on learning opportunities in entrepreneurship and manufacturing through the implementation of the New Tech School Curriculum.

**\$194,300** **East Allen County Schools**  
*East Allen Career Center*  
Capital equipment to align advanced manufacturing training with local industry needs.

**\$100,000** **Eleven Fifty Academy**  
*Next Level Manufacturing in Allen County*  
Scholarship funding to continue the pipeline in skilled coding.

**\$150,000** **Freedom Academy, Inc.**  
*Training Equipment*  
Capital support for equipment needed to train the workforce in pneumatics and robotics.

**\$149,007** **Garrett-Keyser-Butler Education Foundation Inc.**  
*Career Development Manufacturing Program at Garrett High School*  
Capital equipment supporting the alignment of advanced manufacturing training with local industry.

**\$150,000** **Grace College**  
*Improving "Hands-on" Learning for Engineering Students*  
Capital support to provide equipment for the Engineering Program to supplement the curriculum and provide additional training in automation.

**\$15,000** **Greater Fort Wayne, Inc.**  
*MadeByMe 2021*  
Program support to share regional career opportunities where a living can be earned creating and serving the community through innovative products.

**\$500,000** **Heartland Career Center**  
*Adult Certification Training Center Expansion Project*  
Capital support for space and educational needs in advanced manufacturing training.

**\$347,915** **Huntington County Community School Corporation**  
*Modernization of Machine Shop*  
Capital equipment provided in advanced manufacturing aligning training with industry needs.

**\$43,375** **Inspire Success**  
*More Choices More Chances - Phase 2*  
Research support related to CTE careers and pathways.

**\$50,000** **Ivy Tech Foundation Inc.**  
*Northeast Indiana Federation for Advanced Manufacturing Education Lab*  
Capital support to renovate the education lab for the INFAME program.

**\$15,000** **J. Kruse Education Center, Inc.**  
*Education Center Makerspace*  
Capital support for equipment that will be used in the advanced manufacturing makerspace pod.

**\$25,000** **Junior Achievement of Northern Indiana**  
*JobSpark Virtual Event 2021*  
Program support for the JobSpark event inspiring students to think about their future career options.

**\$166,667** **Junior Achievement of the Michigan Great Lakes**  
*Building Futures, Inspiring Dreams Campaign*  
Capital support for entrepreneurial space encouraging future business leaders in new projects and ideas.

**\$40,357** **Junior Achievement of the Michigan Great Lakes**  
*Don Wood Entrepreneur Room*  
Capital support to complete the Don Wood Entrepreneur room in the new JA facility.

**\$88,000** **Kellogg Community College Foundation**  
*Advanced Manufacturing Assembly (KAMA) Simulation Lab*  
Capital equipment for student training in advanced manufacturing.

# 2021 GRANTS CONTINUED

**\$20,000** **Northeast Indiana Fund**  
*Northeast Indiana Funding Scan*  
Research support to create a funding scan of the area gaining perspective on local projects and initiatives.

**\$25,000** **Northeast Indiana Innovation Center, Inc.**  
*Wood Entrepreneurial Fellows Program*  
Program to support future entrepreneurs.

**\$115,000** **Northeast Indiana Works**  
*Manufacturing Awareness Campaign*  
Program support to develop consistent messaging and opportunities for those interested in skilled trade careers.

**\$5,000** **Orthopedics Capital Foundation**  
*Manufacturing Experiences: A Future of Possibilities*  
Program support for the Manufacturing Experiences program for middle school students.

**\$497,570** **Purdue University Fort Wayne**  
*Don Wood Automation Laboratory and Machine Tool Updates*  
Capital support to provide equipment needed to update the training, and robotics labs for the Polytechnic School.

**\$82,500** **Questa Foundation for Education Inc.**  
*Pilot Program: Manufacturing Scholars*  
Scholarship supporting the educational needs of individuals interested in careers in advanced manufacturing.

**\$165,000** **Questa Foundation for Education Inc.**  
*Manufacturing & Entrepreneurial Scholars Program and Rapid Response Completion Grant*  
Scholarship support for those interested in advanced manufacturing degrees and emergency funds for those in need of support to obtain a degree.

**\$40,000** **RISE | Regional Innovation and Startup Education**  
*Entrepreneurship Education Curriculum & Training Program*  
Program support ensures instructors are trained in the implementation of the RISE program.

**\$29,400** **Science Central**  
*Die-Cut Manufacturing Exhibit*  
Capital support for a new die cut exhibit.

**\$36,000** **Steuben County Economic Development Corporation**  
*Pre-Manufacturing Academy*  
Program support provided to engage interested students in advanced manufacturing.

**\$130,000** **Steuben County Economic Development Corporation**  
*Co-working Space*  
Capital support assisting with infrastructure needs that will be used to support local industry and start-ups.

**\$100,000** **The Community Learning Center, Inc.**  
*Extending Workforce Development to Strengthen Futures*  
Capital support for infrastructure needs.

**\$472,094** **The Community Learning Center, Inc.**  
*Industry 4.0 Robotics and Industrial Automation Lab*  
Capital support providing the equipment needed to train the community on automation supporting local industry.

**\$20,000** **The STEM Connection**  
*STEM Education for Northeast Indiana Students*  
Program support to engage youth in STEM learning that supplements their classroom learning in a home environment.

**\$393,000** **Trine University**  
*Industry and Academic Collaborative Learning and Training Center*  
Capital equipment including trainers and robotics needed for the build out of the Academic Collaborative Learning and Training Center.

**\$100,000** **Trine University**  
*Don Wood Foundation Maker Space and Active Lab*  
Capital support for the lab and makerspace.



# 2021 GRANTS CONTINUED

**\$44,605** **TROY School**  
*TROY WORKS*  
Program support and career coaching for students interested in manufacturing careers to pursue training and internships.

**\$ 43,000** **SEED Fort Wayne**  
*The Workbench - Fort Wayne*  
Program support for the Work Bench program providing resources and equipment to local start-ups.

**\$15,750** **Wabash County Business Alliance Foundation Inc.**  
*High School Entrepreneurship Collaborative*  
Program support for entrepreneurial programming and pitch fest.

**\$21,000** **Wabash County Business Alliance Foundation Inc.**  
*INnovate Wabash County Student Pitch Competition*  
Program support for entrepreneurial programming and pitch fest.

**\$100,000** **White's Residential & Family Services**  
*Equipping At-Risk Youth for Indiana's Skilled Labor Positions*  
Funding provided in collaboration with Catapult to create a training lab for youth to gain advanced manufacturing skills while participating in Josiah White's residential programming.

**\$575,155** **Whitko School Corporation**  
*Whitko Career Academy*  
Capital equipment and support to create a career center equipped to train the future workforce in industry needed advanced manufacturing skills.

**\$118,058** **Whitley County Community Foundation, Inc.**  
*Manufacturing Your Future Scholarships*  
Scholarship funding to provide for students interested in careers in advanced manufacturing, engineering, leadership, and sales.

**\$48,339** **Whitley County Consolidated Schools**  
*Whitley Works: Manufacturing, Engineering and Technology Academy*  
Capital funding for the purchase of a lathe to better support advanced manufacturing curriculum.

# OUR HISTORY

It was a dream of Don Wood, Founder of 80/20 Inc., to create opportunities for students that allow them to pursue careers in industrial trades, advanced manufacturing, leadership, and innovation. While the perception has been that success requires a 4-year degree, Don knew differently. His vision was to provide not only college-bound students, but also nontraditional individuals the tools and skills necessary to succeed in these important fields.

As a "toolmaker to innovator" and lifelong salesman, Don was passionate about pursuing new opportunities despite others' disbelief. For example, in his fifties, when most were beginning to think about retirement, Don was beginning to dream the start of 80/20 Inc., which is now one of the largest employers in Whitley County.

Those who closely knew Don best could quote any number of his "Don-isms" or phrases for which he was frequently attributed. One of those Don-isms was to "pack your own chute." Don imagined helping others to pack their own chutes by obtaining certifications, jobs, and skills needed to support themselves, their families, and to ultimately find their purpose.

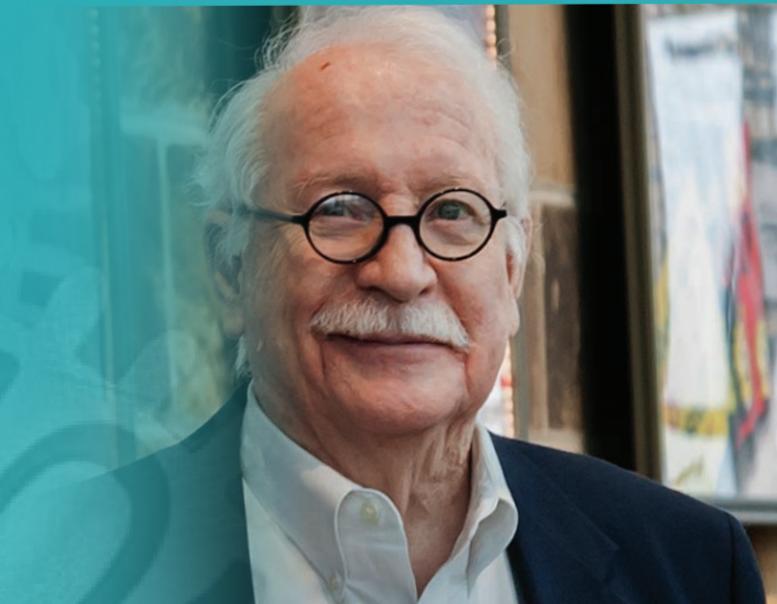
The Don Wood Foundation (formerly known as the 80/20 Foundation Trust) was born from this legacy. The Foundation aims to fill the pipeline for skilled workers in the manufacturing industry, as well as to foster leadership, sales, innovation, and entrepreneurship.

The Foundation started in the fall of 2017 and received its nonprofit status in 2018, awarding its very first grant that same summer.

In December 2018, the Foundation planted its roots in downtown Columbia City on the Northwest corner of the courthouse square.

Laura Macknick was named Executive Director in January 2019. She brought almost 20 years of experience in nonprofit fundraising, grant writing, communications, public relations, and nonprofit management to the Foundation.

Don passed away in March 2019. While he is no longer with us, he left behind a plethora of opportunity and an unimaginable amount of hope for the manufacturing industry. His legacy will endlessly aid those individuals who have a natural inclination towards leadership, innovation, and sales, just as he had in his previous 30 years. The legacy that Don built will live on through the employees, students, and adults that participate in the regional workforce and charitable opportunities through the Don Wood Foundation.





P.O. Box 25537  
10315 Dupont Circle Drive West  
Fort Wayne, IN 46825  
260-212-1235  
[donwoodfoundation.org](http://donwoodfoundation.org)

